

Quotation #12007011 for NIED Work 12/14 – 12/29/2012

November 8, 2012

Far East Controls is pleased to quote the following services for Table Tuning and System Control at the NIED Shaking Table in Miki, Japan. Due to the timing of this work over the Christmas Holidays and the potential for being in Japan even during the New Year, Far East Controls must adjust its normal rate schedule for this work. The rate changes will be outlined in the following quotation.

I. Hourly Rate

The hourly rate that will apply for this project trip and this trip only shall be **\$150/hour**. This rate shall apply for eight (8) hours per day, even if work should require more for a given day as is often the case at NIED because of the large system requirements. Therefore, the day's maximum charge is **\$1,200.00**.

From the schedule supplied, this results in a total of 13 working days from December 14, 2012 to December 29, 2012. The total hours' charge is then **\$15,600.00**.

II. Per Diem

Per diem shall be charged at the standard rate of **\$75/day**. The rate is charged from the time the air travel starts to Japan from Cebu, Philippines until arrival back in Cebu, Philippines. If the return air travel can be arranged for December 30, 2012, there will be a total of 18 days per diem for a total of **\$1,350.00**.

III. Hotel and Airfare

Hotel and Airfare will be charged as normal. The charge amounts will be as billed by the airlines/hotel. It is expected that the Airfare might be high for the return trip to the Philippines because of close proximity to the New Year. The current estimate would be about **\$1,200** for airfare versus the normal fare of about **\$750**. Exact rate for the hotel is unknown at this time, but will be applied as billed. A decent estimate is \$150/day, which results in a hotel bill of **\$2,700.00**.

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IV. New Year Travel Problem

There may be a problem returning to the Philippines in time for New Year's. The flights are now quite full and have only a very few seats left even in First Class. Far East Controls will make EVERY effort to get home as soon as possible, including multiple-stop flights. But if it is impossible, then Far East Controls shall charge extra fees for day(s) delayed. The fee shall be **\$500/day**, including the per diem for days past December 30 scheduled return. At the present time, the flights free up immediately on January 1, 2013. It is therefore expected that a maximum of 2 days of this penalty should be necessary, if at all. Of course, extra hotel days shall also be charged.

Quotation Summary:

13 working days	\$ 15, 600.00
18 days per diem	<u>\$ 1, 350.00</u>

Work Sub-Total	\$ 16, 950.00
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Airfare Estimate	\$ 1, 200.00
Hotel Estimate	\$ 2, 700.00
Travel to/from Maasin	<u>\$ 200.00</u>

Travel Sub-Total	\$ 4, 100.00
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Base Quotation	\$ 21, 050.00
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Return Penalty Estimate	\$ 1, 000.00
Extra Hotel	<u>\$ 300.00</u>

Return Extra Days	\$ 1, 300.00
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Terms and conditions are normal as exercised by the Professional Services Agreement.

Rodney L. Larson

Rodney L. Larson

Digitally signed by Rodney Larson
DN: cn=Rodney Larson, o=FECC, ou=FECC, email=rod@fecc.com, c=US
Date: 2012.11.08 06:45:46 -0800

Far East Controls LLC